



Lectures





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Management

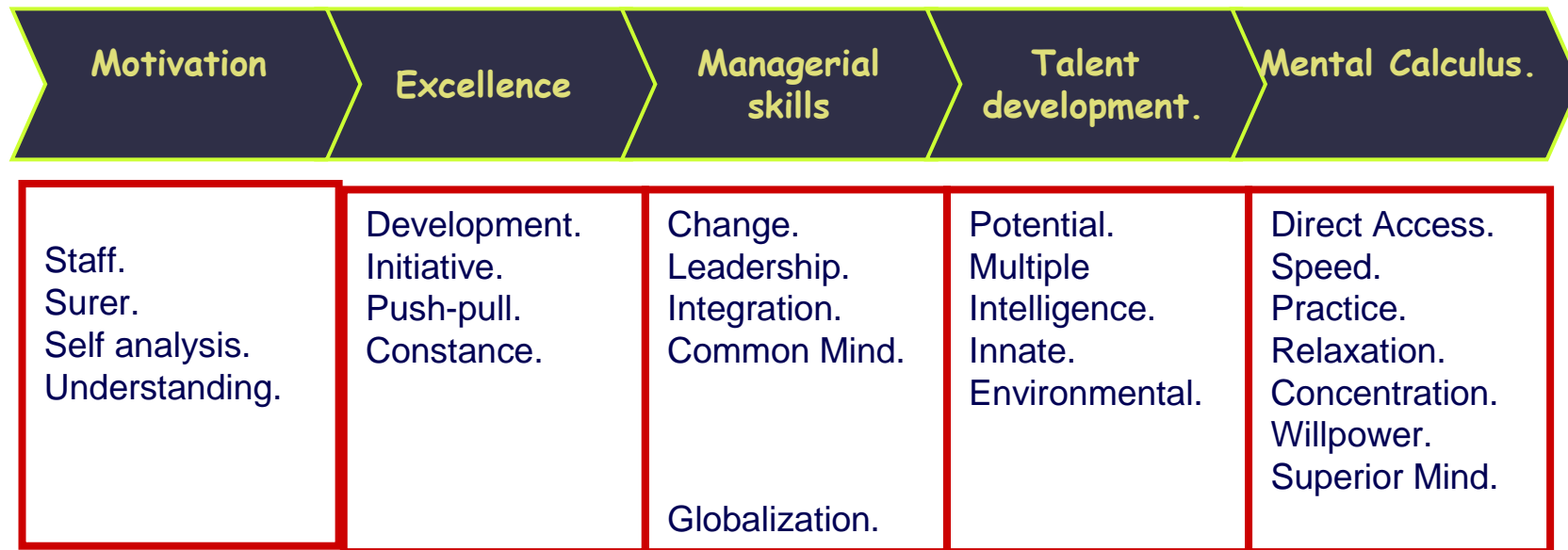
- **MOTIVATION.**
- **STRIVING FOR EXCELLENCE.**
- **MANAGERIAL SKILLS.**
- **TALENT DEVELOPMENT.**



- **Material & Human Objectives.**
- **Natural Talents.**
- **Roots.**
- **Learning.**
- **Applications.**
- **Conclusions.**



Talent Management Managerial skills development.



Source: *ELEVA 2 ALTA GESTIÓN.*



How?...





MATERIAL AND HUMAN OBJECTIVES.





- **Staff Motivation.**
- **Leadership.**
- **Excellence.**



- **Talent management.**
- **Managerial skills Development.**
- **Talent and potentiality development.**



- **Change Management.**
- **Globalization.**
- **Towards a common mind.**



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NATURAL TALENTS.





- **Multiple, innate, inherited and environmental potentialities.**
- **Self surpassing.**
- **Relaxation/Concentration/Willpower.**
- **Thought/Action.**
- **Constance/Determination/Steadfastness.**
- **Body/Mind/Heart/Spirit.**



ROOTS.





- ✓ Limits set by human beings and limits that must be imposed.
- ✓ Being fed up, screaming, relaxing.
- ✓ Feeling well towards oneself, sure, changing towards a deeper comprehension.
- ✓ Analyzing one's own talents as well as other people's.



- ✓ Of leadership types, of inner talent, of toxic or false leaders.
- ✓ True leaders, authentic leadership.
- ✓ Leaders based on help and humility, service towards team.
- ✓ “Glamour” and power are left behind.
- ✓ Bringing out the best in ourselves as well as in those around us.



LEARNING.





- ✓ **Feeling with the mind, thinking with the heart.**
- ✓ **Only those who can see the invisible achieve the impossible.**
- ✓ **Towards a “Common Mind in the company.”**



Applications.





- **Mental calculus.**
- **Intelligence development.**
- **Rapidity, speed.**
- **I don't eat, nor smell, nor think, nor feel...**

..... only **“I BELIEVE”**.



Conclusions.





- **Emotions/Sensations.**
- **Creations/Materializations.**
- **Reality/Future**

..... **“SUCCESS”.**



Leader Impact.





Team	Leader
<ul style="list-style-type: none">✓ Trusting, motivated, led. Cost reduction.✓ Access to transparent information.✓ Group management improvement.✓ Team efficiency.✓ Skill and potentiality increase.✓ Access to wider options and results obtained.✓ Company optimization.	<ul style="list-style-type: none">✓ Guide, motivational.✓ Benefit increase.✓ Previous planning. Organization.✓ Opening of new markets.✓ Sure contracts.✓ Instant access to project planning and specifications.✓ Complete control of commercial relations.✓ International implant.



What makes us different?





- ✓ Independence.
- ✓ Internationalization.
- ✓ Experience.
- ✓ Empathy.
- ✓ Genius.